

# Samuel A. Kleiner

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## PROFESSIONAL EXPERIENCE

2018-Present    Economist, Federal Trade Commission  
2010-2018      Assistant Professor, Department of Policy Analysis and Management, Cornell University  
2010-2018      Faculty Research Fellow, Health Care, National Bureau of Economic Research  
2016, 2017      Visiting Scholar, Federal Reserve Bank of Minneapolis  
2008            Consultant, Dutch Healthcare Authority (Nederlandse Zorgautoriteit)  
2006            Research Assistant, National Institutes of Health Grant, "Beta-blocker Compliance Post-MI: Costs, Causes, Disparities"  
2005-2006      Research Assistant, Federal Trade Commission Report "Simulation Methods for Hospital Merger Analysis"  
2004            Consultant, The World Bank Group  
2001-2002      Research Associate, Citigroup Asset Management

## EDUCATION

Ph.D., (Highest Distinction), Applied Economics and Policy Analysis, Carnegie Mellon University (2010)  
M.Phil., Public Policy and Management, Carnegie Mellon University (2009)  
M.A., Economics, Brown University (2004)  
B.A., Economics and Mathematical Methods in the Social Sciences, Northwestern University (2001)

## RESEARCH INTERESTS

Health Policy, Health Economics, Public Economics, Applied Microeconomics, Labor Relations, Industrial Organization

## PUBLICATIONS

"Hospital Treatment and Patient Outcomes: Evidence from Capacity Constraints." *Journal of Public Economics* 175, July 2019, pp. 94-118.

Book review of "Measuring and Modeling Health Care Costs," Edited by Ana Aizcorbe, Colin Baker, Ernst R. Berndt, and David M. Cutler. *Journal of Economic Literature*, 57(2), June 2019, pp. 436-439.

"Antitrust and Accountable Care Organizations: Observations for the Physician Market," with Daniel Ludwinski and William D. White. *Medical Care Research and Review* 74(1), February 2017, pp. 97-108.

"The Effect of Child Health Insurance Access on Schooling: Evidence from Public Insurance Expansions," with Sarah Cohodes, Michael Lovenheim and Daniel Grossman. *Journal of Human Resources*, 51(3), August 2016, pp. 727-759.

"Analysis of Hospital Production: An Output Index Approach," with Martin S. Gaynor and William B. Vogt. *Journal of Applied Econometrics*, 30(3), April/May, 2015, pp. 398-421.

"Market Power and Provider Consolidation in Physician Markets," with William D. White and Sean M. Lyons. *International Journal of Health Economics and Management*, 15(1), March 2015, pp. 99-126.

"Measuring Returns to Hospital Care: Evidence from Ambulance Referral Patterns," with Joseph Doyle, John Graves and Jonathan Gruber. *Journal of Political Economy*, 123(1), February 2015, pp. 170-214.

"Commentary: Patient Protection and Affordable Care Act and Health Outcomes." In A.J. Reynolds & A.J. Rolnick (Eds.), *Health and Education in Early Childhood: Predictors, Interventions, and Policies*, Cambridge, UK: Cambridge University Press; 2015, pp. 317-323.

“Nurses’ Unions.” In: Anthony J. Culyer (ed.), *Encyclopedia of Health Economics*, Vol 2. San Diego: Elsevier; 2014, pp. 375-382.

“A Structural Approach to Market Definition with an Application to the Hospital Industry,” with Martin S. Gaynor and William B. Vogt. *Journal of Industrial Economics*, 61(2), June 2013, pp. 243-289.

“Provider Concentration in Markets for Physician Services for Patients with Traditional Medicare,” with Sean M. Lyons and William D. White. *Health Management, Policy and Innovation*, 1(1), October 2012, pp. 3-18.

“Do Strikes Kill? Evidence from New York State,” with Jonathan Gruber, *American Economic Journal: Economic Policy*, 4(1), February 2012, pp. 127–57.

Kleiner, S., Vogt, W.B., Gladowski, P., Devries, A., Levin, G., Antonucci, C., and Fong, J. “Beta-blocker Compliance, Mortality and Re-infarction: Validation of Clinical Trial Association Using Insurer Claims Data,” *American Journal of Medical Quality* 24(6), November/December 2009, pp. 512-19.

### TECHNICAL REPORTS

“Geographic Market Definition,” with William D. White. Upstate Health Research Network, Phase 2B, July 2011.

### WORK IN PROGRESS

“You’d be Hard to Replace: Provider Competition in Narrow Network Insurance Markets,” with Thomas Koch and Chris Lau. (*Submitted*)

“Effects of Vertical Integration on Patient Outcomes,” with Thomas Koch.

### ACADEMIC PRESENTATIONS

- 2024 International Industrial Organization Conference, FTC Bureau of Economics Research Conference (discussant)
- 2023 Johns Hopkins University Carey Business School, American Society of Health Economists (discussant)
- 2022 American Society of Health Economists
- 2021 Federal Trade Commission Antitrust Seminar
- 2019 United States Naval Academy Department of Economics, Milken Institute School of Public Health at the George Washington University, American Society of Health Economists (discussant), American University School of Public Affairs
- 2018 Robert Day School of Economics and Finance at Claremont McKenna College, Lehigh University Department of Economics, University of Illinois at Chicago, Emory University Department of Economics, Goizueta Business School at Emory University, University of Delaware, Federal Trade Commission Bureau of Economics, Office of Management and Budget, Johns Hopkins University Carey School of Business, University of Maryland- Baltimore County, Penn State- Harrisburg, State University of New York at Buffalo Department of Economics, Hunter College Department of Economics
- 2017 International Health Economics Association 12th World Congress, University at Buffalo School of Public Health and Health Professions, Binghamton University, George Mason University
- 2016 American Society of Health Economists (discussant), Ben-Gurion University of the Negev, State University of New York at Buffalo
- 2015 Department of Justice Economic Analysis Group, Cornell University Health Economics Ph.D. Seminar
- 2014 Health Economics Research Organization at the Allied Social Science Associations Meetings, Cornell University Health Economics Ph.D. Seminar, American Society of Health Economists (presenter and discussant)

- 2013 University of Illinois at Chicago, RAND Health Economics Seminar, Cornell Health Law Seminar, Health Economics Research Organization at the Allied Social Science Associations Meetings (discussant)
- 2012 American Society of Health Economists (presenter and discussant), Cornell University Health Economics Ph.D. Seminar, Cornell Empirical Health Law Workshop (discussant)
- 2011 Industry Studies Association Meetings
- 2010 American Society of Health Economists (discussant), Congressional Budget Office, University of Michigan, Cornell University, W.E. Upjohn Institute for Employment Research, Medicare Payment Advisory Commission, University of Florida, Indiana University, Federal Reserve Bank of Minneapolis (discussant)
- 2009 University of Kentucky, Virginia Commonwealth University
- 2007 NBER Health Care Program Meeting, International Health Economics Association 6th World Congress
- 2006 International Industrial Organization Conference (presenter and discussant)

### **GRANTS, AWARDS AND HONORS**

Finalist, National Institute for Health Care Management (NIHCM) Foundation Research Award (2016).  
 Principal Investigator, Cornell Institute for Social Science Small Grant Program (2016).  
 Finalist, Jerry S. Cohen Award for Antitrust Scholarship, American Antitrust Institute (2014).  
 Principal Investigator, Robert Wood Johnson Foundation, Market Power and Provider Consolidation in Physician Markets (with William D. White).  
 Co-Investigator (Joseph Doyle, PI), National Institutes of Health, Estimating the Returns to Medical Care Spending (2012-2015)  
 Investigator (Sean Nicholson, PI), FAIR Health, Developing a New Method to Determine Out-of-Network Payments (2011).  
 Principal Investigator, Cornell Population Program Grant to Study the Returns to Health Care Spending (2011).  
 Finalist, Industry Studies Dissertation Award, (2010).  
 William W. Cooper Doctoral Dissertation Award in Management and Management Science, Carnegie Mellon University, (2010).  
 Principal Investigator, Susan C. Eaton Research Grant and Award, Labor and Employment Relations Association (2007).  
 Heinz College Full-Tuition Scholarship, Carnegie Mellon University, (2004-2010).  
 Heinz College First-Year Fellowship, Carnegie Mellon University, (2004-2005).

### **PROFESSIONAL SERVICE**

Reviewer: *American Economic Journal- Economic Policy*, *American Journal of Health Economics*, *British Journal of Industrial Relations*, *Economic Inquiry*, *Health Affairs*, *Health Economics*, *Health Services Research*, *Industrial Relations*, *Industrial and Labor Relations Review*, *International Journal of Health Economics and Management*, *International Journal of Technology Assessment in Health Care*, *Journal of Competition Law and Economics*, *Journal of Health Economics*, *Journal of Human Capital*, *Journal of Human Resources*, *Journal of Law and Economics*, *Journal of Law, Medicine & Ethics*, *Journal of Public Economics*, *Milbank Quarterly*, *PLoS One*, *Quarterly Journal of Economics*, *RAND Corporation*, *Review of Economic Studies*

Service at the Federal Trade Commission: Bureau of Economics Research Conference Organizing Committee (2024), FTC Microeconomics Conference Organizing Committee (2024)

Department Service at Cornell: Applied Economics Seminar Committee (2010, 2011), Sloan Curriculum Committee (2010, 2011, 2017), Health Economics Search Committee (2012-13)

Committee Member: Christine Pal (Ph.D., Columbia University, 2012), Shooshan Danagoulian (Ph.D., Cornell University, 2014), Bradley Weinberg (Ph.D. 2016, Master's 2012, Cornell University), Nicholas

Tilipman (Ph.D. 2017, Cornell University), Daniel Ludwinski (Ph.D. 2017, Cornell University), James Elwell (Ph.D. 2019, Cornell University), Marisa Carlos (Ph.D. 2019, Cornell University)

## **TEACHING**

Economics of Health Care (Graduate), University of Maryland: Summer 2022  
Microeconomics for Management and Policy (Graduate), Cornell: Spring 2016, 2017, 2018  
Intermediate Microeconomics (Undergraduate), Cornell: Spring 2015  
Economics of Health Care Markets (Undergraduate), Cornell: Fall 2013, 2014, 2015, 2016, 2017  
Economics of Health Policy (Undergraduate), Cornell: Spring 2011, 2012, 2013  
Health Policy (Graduate), Cornell: Fall 2010, 2011, Spring 2013, 2014, 2015, 2016, 2017, 2018  
Health Policy for Managers (Graduate), Cornell: Summer 2020  
Economic Principles of Policy Analysis (Graduate), Teaching Assistant, Carnegie Mellon: Spring 2008  
Intermediate Economic Analysis (Graduate), Teaching Assistant, Carnegie Mellon: Fall 2005, 2007, 2008  
Labor Economics (Undergraduate), Teaching Assistant, Carnegie Mellon: Summer 2007, 2008  
Empirical Methods for Public Policy and Management (Graduate), Teaching Assistant, Carnegie Mellon: Summer 2005, 2007

## **MEDIA APPEARANCES**

Work featured in: *New York Times*, *Washington Post* (blog), *Boston Globe*, *Newsweek*, *National Public Radio*, *Minnesota Public Radio*, *Minneapolis Star Tribune*, *KQED News* (San Francisco), *ModernHealthcare.com*, *Huffington Post*, *Slate Magazine*, *The Telegraph*.

## **COMPUTER SKILLS**

SAS, STATA, MATLAB, ARCGIS; Experienced with UNIX/Linux based systems.

## **PERSONAL INFORMATION**

**Citizenship:** United States